



**MONDAY 27<sup>th</sup> APRIL 2015 – AFTERNOON**

## **PORT AND TERMINAL MANAGEMENT**

**Time allowed – three hours**

**Answer any FIVE questions – all questions carry equal marks**

**Please read the questions carefully before answering**

1. Describe in detail port and shore-side facilities which you would expect to find at an LPG terminal.
2. Discuss the various types of equipment that the engineering department of a deep sea container terminal would expect to maintain.
3. As a Port Manager, your Financial Director has asked for your opinion on how the port can improve its cash flow and reduce its debt profile. Write a report in response to your Finance Director.
4. You are a marketing manager for a port authority. Discuss how you would generate added value revenue to complement core port activities.
5. Discuss the role of the port as part of a supply chain. Choose a port of your choice and assess the success of this port within the supply chain.
6. Discuss the various HSE issues that a health and safety officer would implement at a cruise liner terminal.
7. Your port has been approached by a Charterer who has the potential to import significant amounts of coal in Panamax vessels. Write a formal response, outlining the facilities your port can offer for this trade.
8. Discuss **all** of the following terms:
  - a. ISGOTT
  - b. Trust Ports
  - c. HASAWA
  - d. Midas Ports